

Up skilled yourself won't be complicated because we're here for you.



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FINANCE & ACCOUNT CORE MODULE





INFORMATION

INTRODUCTION

This is an intensive workshop on accounts receivable and credit policies management. Sales are important in business; however it is essential to ensure that the amounts sold on credit are ultimately received on a well-timed basis with minimal bad debt losses.

OUR MODULE : FI049

TOPIC COVERED

- Module 1: Credit Policies Management
- Module 2: The Credit Department and the Customer
- Module 3: The Billing Process
- Module 4: You Made the Sale, It's Time to Collect Your Money
- Module 5: Keeping in Control
- Module 6: The Relationship Between Sales and Credit
- Module 7: Accounts Receivable Process Analysis

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AUDIENCE

Accounts Receivable (AR) department managers, AR staff, AR and revenue accountants, billing and collection clerks, AR specialists, and professionals in accounting and finance who interact with Accounts Receivable.

**We're here to assist you
to overcome challenges
& achieve your desired
goals.**

LEARNING OBJECTIVE

- Define the function of Accounts Receivable (AR) and its role in organisations
- Run the Accounts Receivable process more efficiently
- Apply tools and techniques to effectively monitor AR performance
- Develop effective credit policies that meet company's objectives