

HIGHLY EFFECTIVE MANAGEMENT SKILLS USING NEURO LINGUISTIC PROGRAMMING (NLP)

AVAILABLE FOR OFFLINE & ONLINE

Management
and Business
Series

OVERVIEW

Discover the difference between leadership and management and what you can do to become a better leader. Understand your role in team communication and what you can do to ensure fewer misunderstandings. By applying NLP, the latest and proven scientific communication tool, you will be able to understand how to effectively communicate, deal with conflict and difficult people, and motivate and create a positive team atmosphere.

You'll learn how to build, motivate, and maintain an effective, high-performing team. Make the most of your employees' skills and abilities by delegating appropriately and avoiding micro-managing. Learn how to link feedback, coaching, performance management, and progressive discipline to ensure top performance and to deal effectively with underperformers. Also, learn how to manage time, set priorities for you and your team, and negotiate those priorities with your supervisor.

WHO SHOULD ATTEND?

- ✓ New managers, new supervisors, associate project managers, project managers, IT project managers, project coordinators, project analysts, project leaders, senior project managers, team leaders, product managers and programme managers.

OBJECTIVE

Understand the roles and responsibilities of a manager and a leader

How to effectively lead a team by using different leadership styles

Avoid micro-managing - the number one mistake of new managers

Use the NLP to understand the different personality types and see how personality can cause conflict in the team

Deal with conflict and difficult people on the team

Understand the NLP communication model and how to avoid obstacles to effective communication

Negotiate coaching plans with individual employees, and learn how to provide effective on-going feedback