



# MANAGING SUPPLY AND PURCHASING CONTRACTS

## OVERVIEW

In businesses, especially the global transactions, there exists a critical agenda across the strategic level focusing on the 3V's contractual elements. The visibility, viability and versatility factors of contract management among the identified contract-owner, contract executioner and contract beneficiary. This ensures a sustaining approach in achieving business advantage, without possible collusion, rivalry and hostility build up.

## OBJECTIVE

This is a very comprehensive course and covers:

- ❖ Apprehending the pitfalls and barriers of supply contracts
- ❖ Acquiring the approach of neutralizing supply contract risks
- ❖ Learning to chart road-maps to empower supply contractual factors
- ❖ Realizing the risks of supply contracts from commercial to statutory

## WHO SHOULD ATTEND

- ❖ All executives and managers in Supply Chain Management, Procurement, Finance, Planning, Sales and Order Processing.

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If you have any enquiries,  
please contact +60 (3) 56213630 or  
email: [info@comfori.com](mailto:info@comfori.com)

