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info@comfori.com  
03- 5621 3630



*Connecting Business with Intelligence*



# DO NOT STOP LEARNING, EDUCATION IS LIFETIME JOB

## TRAINING OBJECTIVE

- Understand the financial effects of credit management and how it impacts on the total cash management of the company
- Appreciate the key benefits in revenue management for the overall growth and performance of the company
- Understand the need of a credit policy to strengthen the evaluation of credit risk
- Identify and implement effective credit control to detect problem accounts early



If you have any enquiries, please contact  
+60 (3) 56213630 or  
email: [info@comfori.com](mailto:info@comfori.com)

## TARGET AUDIENCE

The course is suitable for Senior Accounts Clerks and Accounts Executives whose responsibilities include the preparation of monthly management accounts and yearly financial statements. The course is also suitable for Finance Managers that need a refresher course on the preparation of accounts.

## A GLIMPSE OF MODULE

- Module 1: The Financial Effects of Extending Trade Credit
- Module 2: Safeguard Your Asset in Trade Debtors
- Module 3: Embed and Manage Risk Policy Across the Enterprise
- Module 4: Leverage Credit Data for Risk-Based Collections
- Module 5: Segregate Disputes from the Collection Process
- Module 6: Strategic Approach to Collection
- Module 7: Manage Bad Debt Reserves
- Module 8: Supervising People in Credit and Collection

**Credit Control & Debt Collection**