

COURSE OUTLINES

Module 1:

Understanding yourself via DiSC self-assessment

Module 2:

Discover styles of Behaviors and The General Preferences of Yours

Module 3:

Learn how to recognize the styles of other people

Module 4:

Your Strengths and What Happens if They are Overused

Module 5:

Your Behavior When You Are in Conflict With Others

Module 6:

Understand how others interpret your behavior

Module 7:

Address Goals and Fears to Gain Commitment

Module 8:

Your Management Approach based on Willingness and Ability

OBJECTIVES

Understand the strengths and challenges of their behavior style
Recognize their conflict behavior and its effect on others
Appreciate all the different ways in which their behavior can be interpreted
Get feedback on their personal interaction style
Read the behavior styles and developmental needs of different employees
Understand goals and fears of their employees
Adapt their management approach to match the ability level and motivation of their employees
Recognize and reduce their employees' opposition and resistance
Develop Employees that are more Energized, committed and efficient.



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MANAGEMENT COURSE

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